

**TECHNOLOGY CAPITAL PARTNERS
Preliminary Technology Screen**

	Score
<i>(In Order of Importance)</i>	
Market-Ready Technology	<input type="text"/>
<ul style="list-style-type: none"> - Fully-ready and immediately deployable technology. - Requires NO additional R&D (time or \$\$) or regulatory approval(s). - Has been utilized/demonstrated in the market. 	<input type="text"/>
Under-Utilized/Languishing Technology	<input type="text"/>
<ul style="list-style-type: none"> - Struggling to commercialize/advance through customary methods like licensing, joint venture, capital raise, etc. - Not sufficiently large/attractive (“Unicorn”) opportunity to attract institutional venture capital. 	<input type="text"/>
Acquisition Landscape	<input type="text"/>
<ul style="list-style-type: none"> - Acquisition landscape populated by numerous undifferentiated \$20-150MM revenue competitors whose product/service could be rapidly differentiated or advantaged via the infusion of the technology. - Technologists’/entrepreneurs’ acquisition target industry knowledge and domain expertise. - Technology relates to, and could immediately impact the preponderance of target acquisitions’ revenue. 	<input type="text"/>
Disruptive Nature	<input type="text"/>
<ul style="list-style-type: none"> - Legitimately different from and/or superior to existing competing market solutions. - Difficult, expensive and/or time consuming to develop an “almost as good as” technology/solution. 	<input type="text"/>
Intellectual Property	<input type="text"/>
<ul style="list-style-type: none"> - Strong intellectual property (patent issued, patent pending, process patent, know-how, trade-secret, copyright) position. - Exclusive rights to the technology. 	<input type="text"/>
Ownership/Outside Investment	<input type="text"/>
<ul style="list-style-type: none"> - Simple ownership structure/cap-table. 	<input type="text"/>
Motivated Owner(s)	<input type="text"/>
<ul style="list-style-type: none"> - No current active discussions regarding licensing deals, joint ventures, outside capital investment or any other partnerships. - No, or very limited revenues, contracts, customers or partners. 	<input type="text"/>

Scoring Rubric:

- A: Meets Criteria (90-100%)
- B: Mostly Meets Criteria (80-90%)
- C: Will Meet Criteria (70-80%)
- D: Does Not Meet Criteria (60-70%)
- F: Not Even Close (<60%)